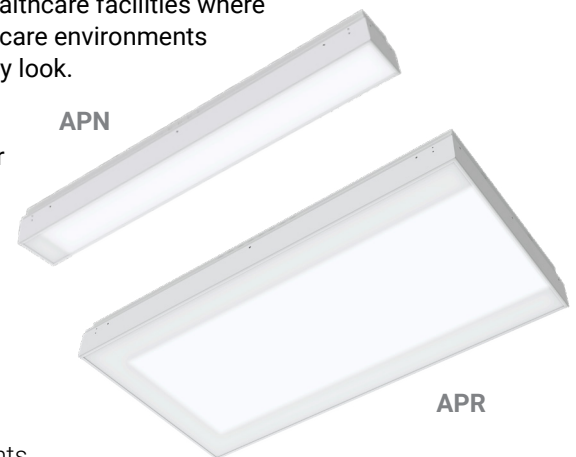




### Fail-Safe Launches ArcMed Fixture Solutions

Cooper Lighting Solutions is pleased to announce the release of the APR, ArcMed Patient Recessed, and APN, ArcMed Patient Narrow, that are both specifically designed for use in healthcare facilities where exam and ambient illumination is required. Both provide aesthetics for healthcare environments with a design using dividers behind the lens to create a modern, contemporary look.

Healthcare facility design has evolved in recent years, shifting from a primary focus on function to place increasing importance on aesthetic styling in order to provide a more hospitable patient experience. LED lighting has helped contribute to this trend with increasing design flexibility and versatility. The ArcMed brand promises to solve the needs of these healthcare customers by offering a range of products that combine high performance with architectural aesthetics perfectly suited for healthcare environments.



### Value Proposition

- Designed and constructed specifically for healthcare facilities
- Optional UL wet location listing and IP65 rating for use in sealed environments
- IP65 rated - Added protection from elements (dust, water)
- NSF rated (pending) increases ease of cleaning
- Available in a range of lumen outputs (APR) and lumens per foot (APN) – design flexibility
- Five year warranty standard, ten year warranty available – guaranteed performance

### Construction

- APR: 2'x2' and 2'x4' sizes available
- APN: 4', 5' and 6' Lengths with 5" aperture to fit in 6' grid spacing
- Sheet metal housing with optional clear polycarbonate lens providing IK10 rating for behavioral health applications
- One piece bottom lens eliminates hard-to-clean areas – easy maintenance and cleaning
- Independently switched circuits for individual functions

continued

# APR and APN ArcMed Patient Room Series

# Fail-Safe

## Performance

- APR: 2x2 (1700, 2000, 2500, 3000) lumens and 2x4 (2800, 3500, 4200, 4500) lumens
- APN: 4' (1900, 2400, 2900) lumens, 5' (2200, 2700, 3300) lumens, 6' (2600, 3300, 4000) lumens
- 3000K, 3500K, 4000K, and 5000K CCT
- 80, 90 CRI available

## Options

- Universal (120V – 277V), 120V, 277V, or 347V
- 0-10V 1% and 10% dimming option available
- DALI (1%, 10%)
- Lutron drivers (1%, 5%)
- VividTune Tunable White (2700K-6500K and 3000K-5000k) **coming soon**
- On/Off and Dimmable low voltage relays for integration with patient pillow speakers and nurse call systems

## Compliance



## Pricing and Availability

- Market-competitive price levels are available from the Quotations team – 10% commission at minimum
- MTO with typical lead times of 4 weeks

## Sales Collateral

Visit new [APR](#) and [APN](#) webpages for the following tools:

- New Sizzle Sell Sheets (pdf) ([APR click here](#)) ([APN click here](#))
- New ArcMed Brochure (pdf) ([click here](#))
- Updated Fail-Safe Healthcare Lighting Brochure (pdf) ([click here](#))
- Sales tools:
  - Specification sheets
  - IES files for all lumen packages and CCTs
  - BIM files



Introduce your customers to Fail-Safe's ArcMed Fixture Solutions. The APR and APN are the perfect choices for customers seeking healthcare facility lighting where exam and ambient illumination is required.

We look forward to continuing to grow our Fail-Safe business with the launch of the APR and the APN.

Best Success.

**Ethan Garrett**  
Marketing Manager,  
Fail-Safe

**M. Troy Winslett**  
Director,  
Connected Buildings

**Nishad Chikhliker**  
Director of Marketing,  
Indoor